

## KrayMan Consultants LLP

*Firm Profile*



# Who We Are



KrayMan Consultants LLP (**KrayMan**) is an accounting & consulting Firm headquartered in Gurugram & serving Clients across India for more than 13 years.



We were founded in 2012 by professionals from Big 4 accounting firms & industry background. We are a team of Chartered Accountants, Company Secretaries, Advocates & MBAs.



We specialize in India-Entry, Accounting, Taxation, Legal, Regulatory, Assurance, HR, Payroll, Loan staffing and Global Outsourcing services. We provide services in the areas of Compliance, Advisory & Litigation.



We have been serving Domestic as well as International Clients from countries like USA, Japan, Australia, EU etc.



We have been Awarded under the category 'Small Business Award 2021' by the International Business Council of Australia.

## Our Memberships



Japan Chamber of  
Commerce & Industry  
in India (JCCII) & its  
Tax Committee



PRIME ADVISORY  
NETWORK LTD OF LONDON

Prime Advisory Network  
(PAN), London - a network  
of Accountants & Lawyers.



Cross Border Associates (CBA),  
Germany specializing in M&A  
activities.

# What we stand for

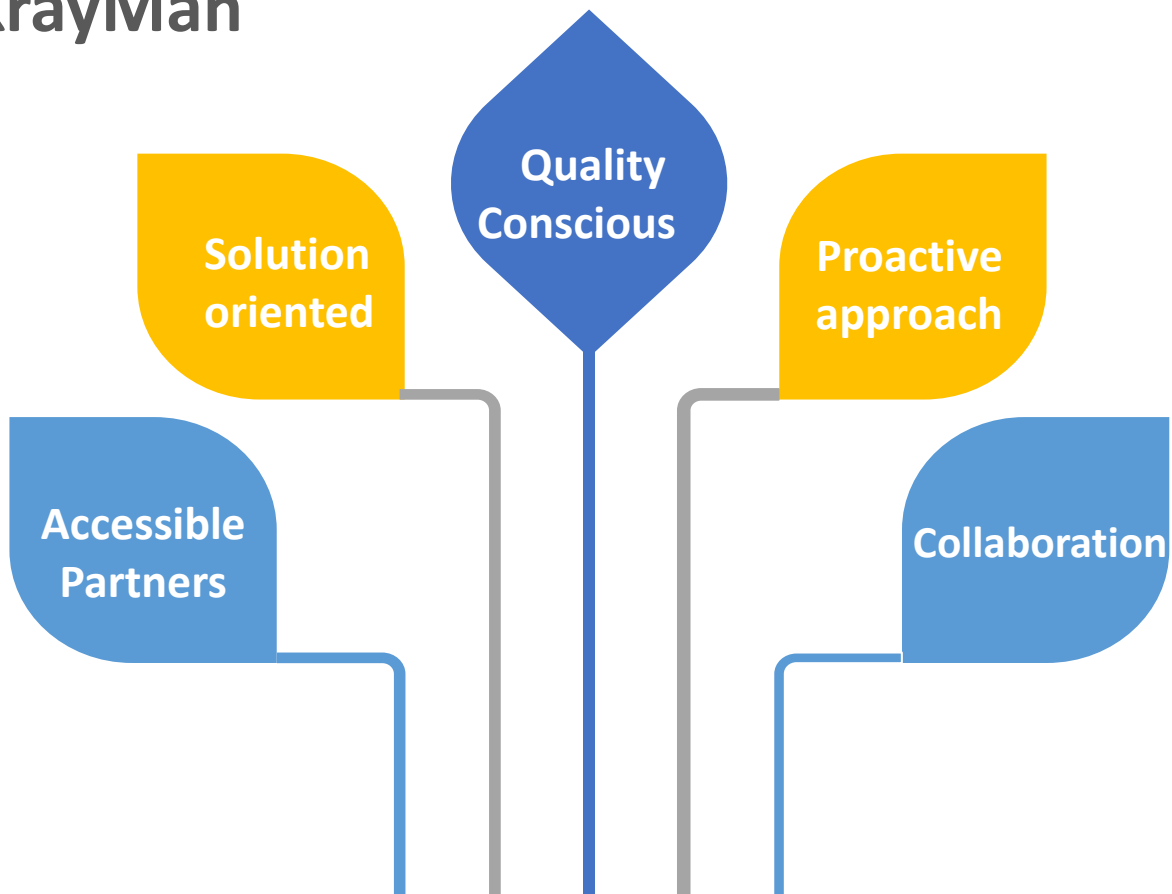
## Our Values



**Our Mission** is to be the ideal partner for our Clients in their journey of growth by delivering quality across a wide range of services.



## Why KrayMan



# Service Offerings

## India Entry Services

- Assessment of Legal Entity options for entry into India (such as LO, BO, subsidiary company etc.)
- Setting up of Legal Entity in India & obtaining Tax & other statutory registrations
- Resident Director, Registered Office Address services
- Tax & Regulatory Advisory



## Accounting

- Book-keeping & Financial Reporting
- Preparation of Financial Statements
- Forecasting & Projections
- Head Office Reporting & MIS



## Taxation

- Direct tax: Corporate tax, Withholding tax, Expatriate tax, Transfer Pricing
- Indirect tax: Goods & Services Tax (GST), Customs
- Tax Planning, Compliance & Advisory
- Litigation Management Support



## Legal

- Corporate & Commercial Contracts
- Dispute Resolution: Commercial & Civil
- Industrial Laws - Registrations, Approvals & Compliances
- Corporate Policies



# Service Offerings

## Regulatory

- Corporate Secretarial
- Foreign Exchange, Reserve Bank of India (RBI), DGFT Regulations
- Bureau of Indian Standards (BIS): Compliance, Advisory & Litigation
- Labour Laws - Registrations, Approvals & Compliances



## Assurance

- Statutory Audit & Tax Audit
- Internal Audit, Management Audit, Forensic, Special Purpose Audit, Inventory & Fixed Assets Audit
- Management support for Internal Controls over Financial Reporting, Agreed Upon Procedures
- Due Diligence



## HR & Payroll

- Building HR Infrastructure
- HR Outsourcing
- Payroll processing - Salary slips, Reimbursements, Loans & Advances
- Prevention of Sexual Harassment of Women at Workplace (POSH) - Advisory, Implementation & Training



## Loan Staffing

- Deputation / Secondment of resources (CA, CS, semi qualified, graduates) on short / long term duration



## Global Outsourcing

- Assurance (Audits) & Advisory
- Building scalable solutions – Global Capability Centres (GCCs), Offshoring
- Accounting & Book-keeping
- Tax Returns



# Leadership Team



Mayank Agarwal – Partner  
Chartered Accountant, Company  
Secretary

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+91 9810604842

- Ex PwC, KPMG, Grant Thornton, Honeywell
- Tax & Regulatory
- 20 years of work experience



Manan Agarwal – Partner  
Chartered Accountant, DISA, JLPT N5

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+91 9971698268

- Ex-Ernst & Young (EY)
- Tax & Regulatory
- 17 years of work experience



Kratika Agarwal – Partner  
Chartered Accountant

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+91 9971698830

- Ex-BMW Financial Services
- Accounting & Assurance
- 15 years of work experience



Nidhi Agarwal – Director  
MBA – HR, Certified POSH Consultant

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- Ex Grant Thornton, Syntel Technologies
- HR & POSH expert
- 18 years of work experience



# Leadership Team



Rajnish Kumar – Partner  
LLB, Company Secretary

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+91 9899119515

- Ex-Meiden T&D India, Bertelsmann-Arvato, RR Legal Partners, Federal-Mogul, Manpower, Uniparts India
- Legal & Regulatory
- 20 years of work experience



Hisako Sugawara – Director  
Japan Desk

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- Relationship Manager & Advisor to Japanese companies



Ankur Bairoliya – Partner  
Chartered Accountant

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+91 8826956111

- Ex-Deloitte, Grant Thornton and EisnerAmper
- Assurance, Advisory & Global Outsourcing
- 18 years of work experience





# Advisors



**Mr. Hiroshi Matsuda**  
*Japan Desk*

**Japanese CPA with more than 25 years of work experience**

**Expertise:** Tax advisory, Due diligence, Financial advisory for Japanese businesses. Ex-EY & PwC. Has worked across different locations in India, China, Hong Kong & Malaysia.



**Mr. Renaud Simons**  
*EU Desk*

**Banking & Finance expert with 35 years of work experience**

**Expertise:** Growth & development of business contexts. Launch & development of new activities. Acquisition projects, managing crisis situations & business integrations.



**Mr. S.C. Jain**  
*Indirect Taxation*

**Advocate with 35 years of work experience in Indirect taxes**

**Expertise:** Customs, GST, Central Excise, Foreign Trade Policy, Special Economic Zone, Service tax, VAT, Foreign Exchange Management Act & other allied laws.



**Mr. Anurag Jain**  
*Human Capital & International Mobility*

**Chartered Accountant with 18 years of work experience**

**Expertise:** Employee secondment arrangements, Compensation structuring, Equity incentive designing, Individual taxation, Social Security litigation, Labour Codes.



**Mr. Tanmoy Chakrabarty**  
*Government Affairs*

**MBA with 42 years of work experience**

**Expertise:** Interactions with Governments on offerings for transformation. Policy advocacy & solving complex issue resolution with Governments. E Governance.



**Mr. Salil Kapoor**  
*Direct Taxation*

**Advocate with 35 years of work experience in Direct taxes**

**Expertise:** Corporate tax, International tax, Transfer pricing - Income-tax dispute resolution, Writs, Appeals, Advance Ruling. Tax counsel in Delhi & Mumbai High Courts.



**Mr. Vinod Kaushik**  
*Labour laws & Industrial relations*

**Advocate with more than 25 years of work experience**

**Expertise:** Strategic HR management, General administration, Liaison with Government departments, Recruitments, Factories, Union management.

# Specialists



*GST*



*Accounting*



*Assurance*



*Compliances*



*Direct Tax*



*Regulatory*



*Secretarial*



*Legal*



*GST*



*Human Resources*



*Payroll & Labor laws*



***Our people are our biggest strength who create value for Clients.***

# Thought Leadership

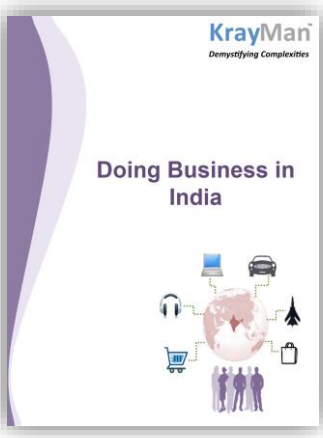
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Tax Edge: Monthly bulletin covering Tax & Regulatory updates



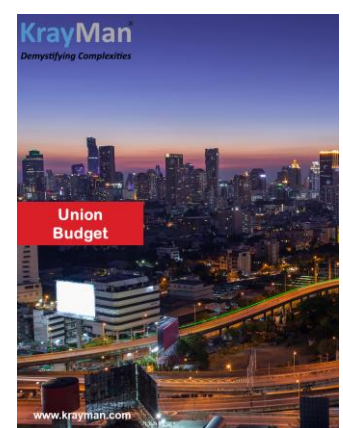
Monthly article in Japanese magazine 'Yokoso'



Annual publication to give overview of Indian Tax, Regulatory & Business environment



Articles/quotes in various magazines & forums



Annual Union Budget



GST bulletin

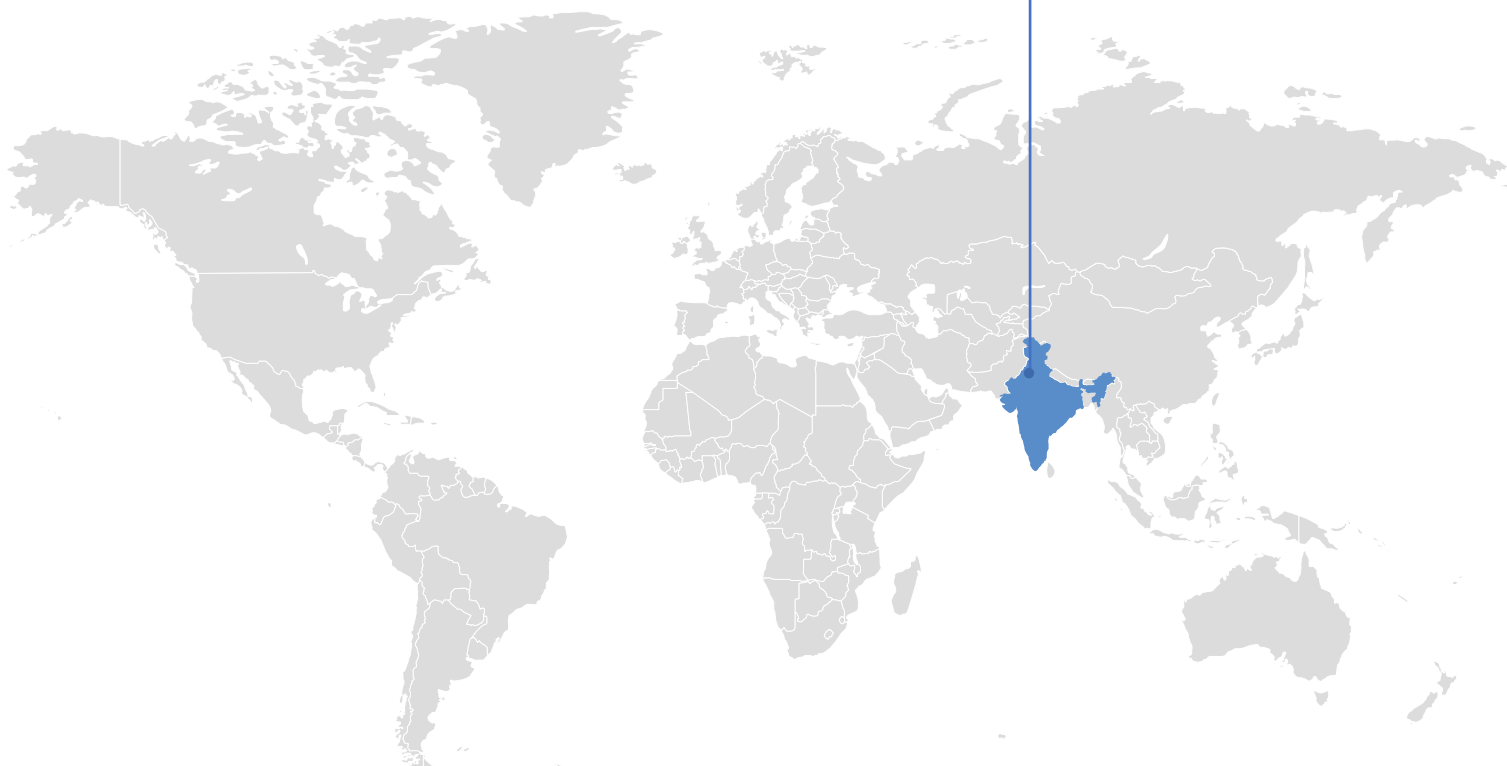
# CONTACT US

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